



State of Washington Office of the Treasurer

February 28, 2006

TO: Local Governments and Institutions of Higher Education

FROM: Michael J. Murphy

Washington State Treasurer

SUBJECT: STATEWIDE CUSTODY PROGRAM

I am pleased to announce selection of Union Bank of California (UBOC) as the next statewide securities custody provider. This appointment is effective April 1, 2006, through March 31, 2010, with an optional two-year extension.

RCW 43.08.280, passed by the 1999 Washington State Legislature, authorizes the Office of the State Treasurer (OST) to negotiate a statewide custodial contract on behalf of local governments and institutions of higher education. I want to stress that participation in this program is strictly at the option of the local entities.

This program has provided many benefits for the local entities of Washington. Most importantly, it allows local governments to get the best rate and terms from a single financial institution for custody banking services. It offers significant time savings for local entities because they don't have to prepare and evaluate requests for proposals (RFPs) or negotiate contracts. The financial institution benefits, as well, by needing only one search process, as opposed to separate RFPs for each local entity.

As was the case when the program was inaugurated in 1999, the participation of likely clients in the selection process was invaluable. The evaluation team helped develop the RFP documents, evaluated vendor responses, visited sites of potential vendors and made the final recommendation to the State Treasurer. Members of the evaluation team were Katie Jungquist, Skagit County Treasurer; Carrie Lewellen, City of Vancouver; Michele Pearson, Kitsap County; Karen Thomas, Whatcom County; and Kelley Wood, City of Redmond.

In addition, a review team participated in developing RFP documents. The members of the review team were Tim Jensen, City of Yakima; Ross Baglien, Spokane County; Zemed Yitref, City of Bellevue; Debbie Litchfield, Chelan Co. PUD; Mark Wyman, Thurston County; and Lori Pearce, Clark County.

I'd also like to recognize members of the staff of the Office of the State Treasurer who played a key role in this selection process: Douglas Extine, deputy treasurer and RFP coordinator; Joshua Freese, portfolio administrator; and Robbi Stedman, LGIP administrator.

I'd like to thank each member of the evaluation and review teams and the members of my staff for their commitment to this process. I also want to recognize the contribution of the Local Government Investment Pool (LGIP) Advisory Committee, which provided oversight of the selection process.

The evaluation team unanimously recommended to the LGIP Advisory Committee that UBOC be selected as the statewide securities custody provider. The committee, in turn, made a unanimous recommendation to me. Based on those recommendations, I am naming UBOC as the statewide securities custody provider.

If you are interested in program details you may contact Andy Jeremi, the UBOC relationship manager for the Statewide Securities Custody Program, at 425-296-6435, or by e-mail at andy.jeremi@UBOC.com. You can also get information about the program from OST by visiting our Web site at (www.tre.wa.gov) or by contacting Doug Extine at 360-902-9012 or by e-mail at doug@tre.wa.gov.

I am proud of the partnership my office shares with local governments as we serve the citizens of this state. This selection process was an excellent example of that relationship.